

BUSINESS

GUIDED PATHWAY: REAL ESTATE

For more information, visit www.dcccd.edu/realestate and your academic advisor at your college.

This is an example course sequence for students interested in pursuing the Real Estate associate degree. It does not represent a contract, nor does it guarantee course availability. Following this pathway will help you earn an Associate of Applied Science (AAS) degree in Real Estate². For official degree requirements, [click here](#).

The AAS degree program in Real Estate is designed to develop the fundamental skills, attitudes and experiences which enable the student to function in decision-making positions in the real estate profession. Successful completion of the program leads to the Associate of Applied Science degree and may be applied toward licensing requirements as determined by the Texas Real Estate Commission. Gainful employment information for this degree can be found at www.dcccd.edu/gainfulemp. Courses that complete the Degree (D) and Real Estate Certificate (RE) are noted below.

Visit www.ntxccc.org/pathways to view guided pathways created for students who complete an AAS degree and the options for transfer to complete a Bachelor of Applied Arts and Science. Speak with an academic advisor at your college to choose courses that will help you to transfer to a specific university.




**ONLY Offered at
CVC and NLC**

COLLEGE READINESS REQUIREMENTS

Enrolling in one or more courses may be necessary if assessment activities and previous academic experiences indicate a need for additional knowledge and skills:

READING & WRITING PLACEMENT

TSI READING MET: YES NO

TSI WRITING MET: YES NO

MATH PLACEMENT

TSI MATH MET: YES NO

ENGLISH LANGUAGE PROFICIENCY

ENGLISH PROFICIENCY: YES NO

IF TSI OR ENGLISH LANGUAGE PROFICIENCY NOT MET, INSERT COURSE(S) NEEDED

DREA / DWRI / DIRW (CIRCLE ONE)

DMAT _____

ESOL _____

OTHER: _____

OTHER: _____

OTHER: _____

Exemptions/waivers may exist. Speak with an academic advisor regarding placement in college readiness courses and your ability to enroll in core academic coursework.

SEMESTER-BY-SEMESTER MAP FOR FULL-TIME STUDENTS³

ALL PLANS CAN BE MODIFIED TO FIT THE NEEDS OF PART-TIME STUDENTS

D	RE	SEMESTER 1	ACTION ITEMS
◆	◆	RELE 1301 – Principles of Real Estate I	<input type="checkbox"/> Meet with your advisor to confirm academic and career goals before the end of the semester. <input type="checkbox"/> Meet with a career advisor or coach to research your career options and opportunities for job shadowing.
◆	◆	RELE 1338 – Principles of Real Estate II	
◆	◆	RELE 2301 – Law of Agency	
◆		BUSI 1301 – Business Principles	
◆		^C ENGL 1301 – Composition I	
TOTAL SEMESTER CREDIT HOURS: 15			
D	RE	SEMESTER 2	ACTION ITEMS
◆		RELE 1321 – Real Estate Marketing	<input type="checkbox"/> Meet with your advisor to request an official program of study audit, confirm or update your academic and career path and program of study.
◆	◆	RELE 1311 – Law of Contracts	
◆		^C SPCH 1311 – Introduction to Speech Communication <u>OR</u> ^C SPCH 1315 – Public Speaking	
◆	◆	RELE 1319 – Real Estate Finance	
TOTAL SEMESTER CREDIT HOURS: 12			
D	RE	SEMESTER 3	ACTION ITEMS
◆		^C MATH Elective*	<input type="checkbox"/> Meet with a career advisor or coach for assistance in preparing for job search. <input type="checkbox"/> Meet with a faculty or career advisor regarding placement for the Coop or Internship course.
◆		RELE 1325 – Real Estate Mathematics	
◆		^C PSYC 2301 – General Psychology	
◆		RELE 1303 – Real Estate Appraisal	
◆		RELE Elective+	
◆		^C Humanities/Fine Arts Elective*	
TOTAL SEMESTER CREDIT HOURS: 18			
D	RE	SEMESTER 4	ACTION ITEMS
◆		RELE 1309 – Real Estate Law	<input type="checkbox"/> After reviewing your degree plan and program of study, apply for graduation. <ul style="list-style-type: none"> <input type="checkbox"/> Meet with your advisor to apply for the Real Estate AAS and Real Estate Certificate. <input type="checkbox"/> Sign up for commencement. <input type="checkbox"/> Join the Alumni Network!
◆		RELE 2380 – Cooperative Education-Real Estate <u>OR</u> RELE 2388 – Internship-Real Estate	
◆		^C ECON 2301 – Principles of Macroeconomics	
◆		RELE 2331 – Real Estate Brokerage	
◆	◆	RELE 1300 – Contract Forms and Addenda <u>OR</u> RELE 1200 – Contract Forms and Addenda <u>AND</u> RELE 1191 – Special Topics in Real Estate	
TOTAL SEMESTER CREDIT HOURS: 15			
AAS DEGREE MINIMUM: 60 SEMESTER CREDIT HOURS PATHWAY TOTAL: 60 SEMESTER CREDIT HOURS			

¹ Degree plans may change in later catalogs. You may use this pathway if you entered one of the seven colleges on or before this date.

² Students must earn at least 25% of the credit hours (15 hours) required for graduation through instruction by one of the seven DCCCD colleges awarding the degree.

³ This is not an official degree plan. For official degree requirements, [click here](#).

^C This course counts for the Core Curriculum at any public college or university in Texas.

* There are several options to fulfill this requirement. See your academic advisor for a specific list.

+ Real Estate Elective course must be selected from the following: MRKG 2333, RELE 1307, RELE 1315, RELE 1323, RELE 1391, RELE 2305, RELE 2381, RELE 2389

You must earn a grade of "C" or better in English 1301 and the selected college-level mathematics course.