

# BUSINESS

## GUIDED PATHWAY: MORTGAGE BANKING

For more information, visit [www.dcccd.edu/mortgage](http://www.dcccd.edu/mortgage) and your academic advisor at your college.

This is an example course sequence for students interested in pursuing Mortgage Banking. It does not represent a contract, nor does it guarantee course availability. Following this pathway will help you earn an Associate of Applied Science (AAS) degree in Mortgage Banking<sup>2</sup>. For official degree requirements, [click here](#).

The Mortgage Banking program is designed to develop the skills and knowledge necessary so that a graduate may advance in career paths appropriate to that person's own particular interests and abilities in the field of mortgage banking. In addition to the specific technical skills and knowledge required to originate, process and manage mortgage loans, the graduate will have covered skills in other areas such as real estate, planning and organization, problem solving and decision making, communication, accounting and business. Gainful employment information for this degree can be found at [www.dcccd.edu/gainfulemp](http://www.dcccd.edu/gainfulemp). Courses that complete the Degree (D), the Designate Certificate (DC), the Financial Services Professional Certificate (FS) and the Mortgage Banking Intern Level 1 Certificate (MBI) are noted below.

Visit [www.ntxccc.org/pathways](http://www.ntxccc.org/pathways) to view guided pathways created for students who complete an AAS degree and the options for transfer to complete a Bachelor of Applied Arts and Science. Speak with an academic advisor at your college to choose courses that will help you to transfer to a specific university.



ONLY Offered at NLC

### COLLEGE READINESS REQUIREMENTS

Enrolling in one or more courses may be necessary if assessment activities and previous academic experiences indicate a need for additional knowledge and skills:

#### READING & WRITING PLACEMENT

#### MATH PLACEMENT

#### ENGLISH LANGUAGE PROFICIENCY

TSI READING MET:  YES  NO

TSI MATH MET:  YES  NO

ENGLISH PROFICIENCY:  YES  NO

TSI WRITING MET:  YES  NO

IF TSI OR ENGLISH LANGUAGE PROFICIENCY NOT MET, INSERT COURSE(S) NEEDED

DREA / DWRI / DIRW (CIRCLE ONE)

DMAT \_\_\_\_\_

ESOL \_\_\_\_\_

OTHER: \_\_\_\_\_

OTHER: \_\_\_\_\_

OTHER: \_\_\_\_\_

Exemptions/waivers may exist. Speak with an academic advisor regarding placement in college readiness courses and your ability to enroll in core academic coursework.

### SEMESTER-BY-SEMESTER MAP FOR FULL-TIME STUDENTS<sup>3</sup>

ALL PLANS CAN BE MODIFIED TO FIT THE NEEDS OF PART-TIME STUDENTS

D	DC	FS	MBI	SEMESTER 1	ACTION ITEMS
◆	◆	◆		<b>BUSI 1307</b> – Personal Finance	<input type="checkbox"/> Meet with your advisor to confirm academic and career goals before the end of the semester. <input type="checkbox"/> Meet with a career advisor or coach to research your career options and opportunities for job shadowing.
◆	◆	◆	◆	<b>BNKG 1353</b> – Mortgage Lending	
◆				<b>ENGL 1301</b> – Composition I	
◆				<b>MATH 1324</b> – Mathematics for Business and Social Sciences	
◆				<b>RELE 1301</b> – Principles of Real Estate I	
<b>TOTAL SEMESTER CREDIT HOURS: 15</b>					
D	DC	FS	MBI	SEMESTER 2	ACTION ITEMS
◆		◆		<b>BNKG 1340</b> – Money and Financial Markets	<input type="checkbox"/> Meet with your advisor to request an official program of study audit, confirm or update your academic and career path and program of study <input type="checkbox"/> Meet with a faculty or career advisor regarding placement for the Cooperative course, if needed.
◆	◆		◆	<b>RELE 1324</b> – Loan Origination & Quality Control	
◆	◆			<b>SPCH 1311</b> – Introduction to Speech Communication <b>OR</b>	
◆				<b>SPCH 1315</b> – Public Speaking	
◆				<b>Humanities/Fine Arts Elective*</b>	
◆	◆	◆		Elective course (select <b>one</b> course from list below)+	
<b>TOTAL SEMESTER CREDIT HOURS: 15</b>					
D	DC	FS	MBI	SEMESTER 3	ACTION ITEMS
◆	◆		◆	<b>BNKG 1191</b> – Special topics in Banking and Financial Support Services	<input type="checkbox"/> Meet with a career advisor or coach for assistance in preparing for job search. <input type="checkbox"/> Meet with a faculty or career advisor regarding placement for the Cooperative course, if needed.
◆				<b>BNKG 1358</b> – Secondary Market <b>OR</b>	
◆				<b>RELE 1338</b> – Principles of Real Estate II	
◆	◆		◆	<b>BNKG 1370</b> – Loan Closing: Shipping and Warehousing	
◆	◆	◆		<b>BUSI 1301</b> – Business Principles	
◆				Elective courses (select <b>two</b> courses from list below)+	
<b>TOTAL SEMESTER CREDIT HOURS: 16</b>					
D	DC	FS	MBI	SEMESTER 4	ACTION ITEMS
◆	◆		◆	<b>BNKG 1359</b> – Loan Servicing	<input type="checkbox"/> After reviewing your degree plan and program of study, apply for graduation. <ul style="list-style-type: none"> <li><input type="checkbox"/> Meet with your advisor to apply for the Mortgage Banking AAS, Designate Certificate, Financial Services Professional Certificate and Mortgage Banking Intern Certificate.</li> <li><input type="checkbox"/> Sign up for commencement.</li> </ul> <input type="checkbox"/> Join the <a href="#">Alumni Network!</a>
◆	◆	◆		<b>BNKG 1280</b> – Cooperative Education-Banking and Financial Support Services	
◆	◆		◆	<b>BNKG 2372</b> – Loan Underwriting	
◆				<b>ECON 2301</b> – Principles of Macroeconomics	
◆				<b>BNKG 1381</b> – Cooperative Education-Banking and Financial Support Services <b>OR</b>	
				<b>BNKG 1391</b> – Special Topics in Banking and Financial Support Services	
<b>TOTAL SEMESTER CREDIT HOURS: 14</b>					
<b>AAS DEGREE MINIMUM: 60 SEMESTER CREDIT HOURS   PATHWAY TOTAL: 60 SEMESTER CREDIT HOURS</b>					

<sup>1</sup> Degree plans may change in later catalogs. You may use this pathway if you entered one of the seven colleges on or before this date.

<sup>2</sup> Students must earn at least 25% of the credit hours (15 hours) required for graduation through instruction by one of the seven DCCCD colleges awarding the degree.

<sup>3</sup> This is not an official degree plan. For official degree requirements, [click here](#).

**C** This course counts for the Core Curriculum at any public college or university in Texas.

\* There are several options to fulfill this requirement. See your academic advisor for a specific list.

+ Elective courses: ACCT 2301, ACNT 1303, BMGT 1327, BNKG 1351, BNKG 1356, BNKG 1358, BNKG 1371, BNKG 1380, BUSG 1303, BUSG 1304, ECON 2302, IBUS 2339, MRKG 1301, RELE 1311, RELE 1319, RELE 1323

You must earn a grade of "C" or better in English 1301 and the selected college-level mathematics course.

