

Bill Priest

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Campus Of El Centro College

Business and Industry Services

The DCCCD's Bill J. Priest Campus of El Centro College and seven colleges strive to meet the business community's training needs. The DCCCD offers credit and noncredit training, and frequently customizes training to meet the unique needs for specific businesses. Training is offered at the work site or at any DCCCD location, and trainers are industry-experienced experts who know their subjects well. For information about business and industry services at any DCCCD location, call 214-860-5900 or visit <http://www.elcentrocollege.edu/bjp/>.

ACT Center

Training employees to be productive and skillful is one of the most expensive problems facing companies. To help combat this, the Bill J. Priest Campus of El Centro College has partnered with ACT, best known for its college entrance exam, to be the Dallas headquarters for a testing and training center designed to help businesses and individuals achieve their goals while boosting the skills of our workforce. The Bill J. Priest Campus of El Centro College ACT CenterSM offers convenient and affordable access to more than 2,000 high-tech, web-based job training and testing programs. The ACT Center is an invaluable addition to the DCCCD. The ACT Center provides:

- Local training or distance learning (when appropriate technology is available).
- On-demand learning opportunities for individuals or groups.
- A backup source of training, even when training is typically conducted by training staff of the corporation.
- Individualized, self-paced courseware that will save time and money by not duplicating what employees already know.
- Latest state-of-the-art technology for delivering training, education and assessments.

For more information, visit the Bill J. Priest Campus of El Centro College Web site at <http://www.elcentrocollege.edu/bjp/>.

ISO 9000 Implementation

Your competitors enjoy a preferred status with customers, have increased bid opportunities and can more readily seek sales abroad. Many companies want ISO 9000 certification but have been discouraged by the high cost of using outside resources to become prepared. Others that try to prepare with internal resources have found the documentation process overwhelming. The Bill J. Priest Campus of El Centro College, the Texas Manufacturing Assistance Center and accredited registrars, offers a cost-effective ISO 9000 program to help you improve your company's competitive position. Combining training sessions and workshops, benchmarking with peer groups, coaching and feedback from internationally recognized ISO/QS 9000 experts, the program ensures measurable improvements in your company's processes - even before you gain certification. With no prior ISO 9000 experience, your company can become certified in less than one year. For more information, visit the Bill J. Priest Campus of El Centro College Web site at <http://www.elcentrocollege.edu/bjp/>.

Office Space and Services

Keeping overhead expenses to a minimum is critical to a start-up company's survival. That's why the Bill J. Priest Campus of El Centro College leases office space at affordable rates to small businesses at 1402 Corinth Street, conveniently located just south of downtown Dallas. The Business Incubation Center offers young, service-oriented companies the facilities and services necessary to thrive during the first four years of operation. Easy access to the Small Business Development Centers' on-site training and counseling is an added bonus. Finding assistance with creating your own marketing plan or obtaining a patent is as simple as walking down the hall to visit with one of the SBDC's counselors.

A variety of lease options is available--from single offices to four-office suites. Rates for office space are designed to provide maximum flexibility and diverse options. Space cost is based on actual square footage leased upon move-in. The following services are available:

- Daily office cleaning
- Fax machines
- Copiers
- Secure garage parking
- 24-hour security and access

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Small Business Development Centers

The Small Business Development Centers (SBDCs) of the DCCCD are partnership programs with the U.S. Small Business Administration (SBA). SBDCs are dedicated to giving business owners free counseling and affordable training on a variety of important topics.

Experts assist you in getting your business off the ground by helping you write your business plan, acquire financing and market your products and services. If you're already in business and need help marketing on the Internet, getting a patent, obtaining government contracts, complying with environmental regulations, or entering international markets, our SBDCs can point you in the right direction.

Nationally certified counselors address:

- Management issues
- Marketing

- Accessing capital
- Business expansion
- Buying or selling a business
- International trade
- Government contracting
- Patents, copyrights and trademarks
- Environmental regulation compliance
- Technology and manufacturing

North Texas Small Business Development Center

The Bill J. Priest Campus of El Centro College is home to the headquarters for the North Texas Small Business Development Center, which oversees the operation of 18 SBDCs throughout the 49-county North Texas area. The following SBDCs are hosted by DCCCD entities in partnerships with the SBA:

- Best Southwest SBDC, located at Cedar Valley College
- Dallas SBDC, located at the Bill J. Priest Campus of El Centro College
- Risk Management SBDC, located at the Bill J. Priest Campus of El Centro College
- International SBDC, located at the Infomart, hosted by the Bill J. Priest Campus of El Centro College
- Government Contracting SBDC, located at the Bill J. Priest Campus of El Centro College
- Technology Assistance SBDC, located at the Bill J. Priest Campus of El Centro College

For more information, visit the Bill J. Priest Campus of El Centro College Web site at <http://www.elcentrocollege.edu/bjp/>.